

Delivering competitive advantage...

Designed specifically for the bottled water business, our system provides unparalleled levels of functionality on the driver's handheld computer and also in the office.

The handheld clearly displays the delivery sequence, driver directions, delivery specific messages, vehicle load, etc. Once with the customer the driver can call up the customer's order, or use the suggested order facility or simply enter the order details. Returned bottles are easily recorded and deposits calculated automatically. Miscellaneous items can be added to the order and an accurate delivery note or invoice printed.

Capturing the customer's signature on the handheld creates an electronic proof of delivery. This is transmitted to the office system and stored for recall at any time in the future, at the touch of a button. The transaction also updates the customer account and ledger details.

Payments are processed on the handheld and allocated to the customer order or to the account. Any overdue accounts can be suspended preventing delivery unless the driver receives payment.

Capturing the order details on the handheld and updating the office system electronically means no data rekeying and eliminates significant amounts of paperwork.

The system will reduce your administrative costs for each delivery whilst at the same time providing you with better management information on your cooler portfolio, rental billings, sanitisation schedules, bottles in field, customer profitability, driver productivity and so on.



Rental billing

Create customer specific billing profiles and let the system do the rest. On each billing date the system will generate the customer invoices. Rental can be in advance or arrears and payment can be collected by direct debit.

Package plans

Set up the package plans and the agreed billing pattern and let the system do the rest. Billing will be automated as will any charges for usage outside the agreed plan. Payment can be by direct debit and collected automatically, when due, by the system.

Equipment servicing

Track all equipment whether 'in the field' or not. See all previous locations, full service history, maintenance costs versus revenue generated, next service dates, etc. Generate engineer call schedules based on next service due dates. Use the handheld to complete service calls, capturing full details of each call, including chargeable repairs.

Bottle deposits

Manage your bottle deposits accurately and easily. At the point of delivery use the handheld to capture the bottle quantities and the deposits will be calculated automatically.

Support

Mobile Enterprise Systems Limited provides support 24/7 to all its customers.

Integration

The system has standard integrations to most finance packages such as Sage, SAP, Oracle, etc.



HANDHELD COMPUTER

Start of day

User ID and password log on
 Vehicle load confirmation
 Vehicle load checker verification
 Equipment load and verification
 Vehicle inspection questionnaire

On route transactions

Customer delivery sequence displayed
 Call on 'off route' customers
 Deliver customer's orders
 Amend customer's order
 Enter new order
 Suggested customer orders
 Record deposit quantities
 Record returned bottles
 Add miscellaneous items
 Apply special offers and pricing
 Record order for future delivery
 Add equipment to the site
 Remove equipment
 Exchange equipment
 Complete equipment service
 Complete site survey
 Review customer buying history
 Take cash or cheque payments
 Take payments on account
 Electronic signature capture
 Driver alert messages
 Print invoice or delivery note
 Add new customers

Day end

Unload truck
 Unload dirty equipment
 Reconcile stock & equipment
 Create load request
 Reconcile payments received

OFFICE SYSTEM

Customer Account

Trial customers
 Delivery point
 Bill to address
 Delivery frequency
 Payment terms
 EDI
 Billing frequency
 Statement groups
 Start and stop reasons
 Customer contact diary
 Sales YTD and MTD
 Profit YTD and MTD
 Electronic proof of delivery recall
 Payment posting
 Package plans
 Direct debit details
 Credit card details

Pricing

Standard prices
 Price lists
 Customer specific prices
 Special pricing
 Promotional pricing
 Buy/get promotion groups
 Package plan pricing
 Coupons
 Reward points

Equipment

Type, supplier and location
 Rent profile
 Customer history
 Service history
 Service costs
 Repair costs
 Revenue versus costs

Finance transactions

Generate invoices
 Generate rental invoices
 Generate package plan invoices
 Disputed invoices
 Generate statements
 Dunning letters
 Payment processing
 Returned cheque processing
 Equipment processing
 Purchase orders
 Stock transfers

Telesales

Call schedules
 Order processing
 Suggested orders
 Template orders
 Standing orders
 Quotes
 Contact diary

Reporting

Customer start stop reasons
 Business pulse report
 Business flash report
 Driver productivity
 Sales analysis by route
 Sales analysis by customer
 Sales analysis by driver
 Sales by product group
 Sales by customer group
 Free items analysis
 Over/under charge reports
 Missed customer calls report
 Route times
 Bottles in field report
 Bottles at customer report
 Equipment in field
 Equipment warranty
 Equipment service schedules
 Equipment cost analysis
 Equipment revenue versus cost
 Missed equipment rents

Options

GPS navigation
 GPS tracking
 GPRS real time data updates
 e-Commerce web trading
 Package plans
 Advanced mapping
 Electronic contract
 document filing



**MOBILE
 ENTERPRISE
 SYSTEMS LTD**

Enterprise House
 Station Road
 Bristol BS39 5RA
 t: +44 (0) 870 741 2 742
 f: +44 (0) 870 745 8574

e: info@mobile-enterprise.co.uk
www.mobile-enterprise.co.uk